

# Aflac Builders Club

Rewards that build with recruiting results



Wouldn't it be nice if you could help choose the people who work alongside you and earn more? You can – through nominations and the new Aflac Builders Club.

The newest Honor Club to hit the scene, Aflac Builders Club runs Weeks 1–52. It rewards nomination activity like never before. As you nominate, and those nominees hit premium milestones, you earn more and your membership level increases throughout the year. As a new associate, it's an extra opportunity to build your income as you build your Aflac book of business.

## Getting started with Aflac Builders Club is as easy as 1, 2, 3

1. Identify a candidate.
2. Share your RSC's LINK keyword or email the candidate's information to your coordinator.
3. Submit Aflac Builders Club nomination forms available in the Honor Clubs section on Field Force Services.

# 5%

**For every Aflac Builders Club nomination** that results in a contract, you'll earn a monthly bonus equal to 5 percent of the business\* the nominee writes in their first 52 weeks. The more nominations you submit, the higher your bonus potential climbs. And as nominees build their book of business, your membership level rises.

\*Business must be written using an approved recruiter bonus commission structure and will be paid on eligible products.

## Know what it takes and what's at stake

Through the new Aflac Builders Club program, bonuses are just the beginning. As you achieve different milestones throughout the year, you unlock additional rewards. See what it takes and what's at stake:

Member	Bronze	Silver	Gold
Two Aflac Builder contracts <sup>1</sup> AND <b>\$22,000 in ABC AP</b> AND Less than or equal to 13 percent no-pay <sup>2</sup> <ul style="list-style-type: none"> <li>• Aflac Builders Club key chain</li> <li>• Leather notebook</li> <li>• Silicone phone pocket</li> </ul>	Four Aflac Builder contracts <sup>1</sup> AND <b>\$44,000 in ABC AP</b> AND Less than or equal to 13 percent no-pay <sup>2</sup> <ul style="list-style-type: none"> <li>• Stemless wine glasses</li> <li>• YETI Rambler</li> <li>• Aflac Builders Club duck</li> </ul>	Six Aflac Builder contracts <sup>1</sup> AND <b>\$66,000 in ABC AP</b> AND Less than or equal to 13 percent no-pay <sup>2</sup> <ul style="list-style-type: none"> <li>• Hartmann carry on expandable wheeled upright bag</li> </ul>	Eight Aflac Builder contracts <sup>1</sup> AND <b>\$88,000 in ABC AP</b> AND Less than or equal to 13 percent no-pay <sup>2</sup> <ul style="list-style-type: none"> <li>• Apple smart watch</li> </ul> The top-15 gold status members will be awarded business cards and a special trip to headquarters. <i>See abbreviated rules below.</i>

<sup>1</sup> Contracts must be dated between Weeks 1-52, 2017.

<sup>2</sup> Aflac Group policies are not included in the no-pay rate.

**Want to learn more about the Aflac Builders Club?  
Visit Field Force Services or check out the 2017 Honor Clubs booklet.**

**NO PURCHASE NECESSARY TO ENTER OR WIN. A PURCHASE WILL NOT INCREASE YOUR CHANCES OF WINNING.** Not open to the general public. Open to legal residents of the 50 U.S./D.C., Guam, and Puerto Rico who are an official Aflac active sales associate, District Sales Coordinator ("DSCs"), or Regional Sales Coordinator ("RSCs"), in good standing, and who are eighteen years of age or older. Void where prohibited. Contest consists of three separate contests (1 for associates, 1 for RSCs, and 1 for DSCs). Contest runs from week 1 to week 52 (which starts on approximately 1/1/17 and ends on approximately 12/31/17). Subject to full rules available at [sell.aflac.com/ABC/associate](http://sell.aflac.com/ABC/associate), [sell.aflac.com/ABC/dsc](http://sell.aflac.com/ABC/dsc) and [sell.aflac.com/ABC/rsc](http://sell.aflac.com/ABC/rsc). All entrants must have a less than or equal to 13% no-pay to be eligible. Sponsor: American Family Life Assurance Company of Columbus, 1932 Wynnton Road, Columbus, GA 31999.

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